Unaudited Interim Condensed Consolidated Financial Statements Three and Nine Months Ended July 31, 2023 and July 31, 2022 (Stated in Canadian Dollars, Unaudited)



# NOTICE OF NO AUDITORS' REVIEW OF INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Under National Instrument 51-102, Part 4, subsection 4.3 (3) (a), if an auditor has not performed a review of the interim condensed consolidated financial statements, they must be accompanied by a notice indicating that an auditor has not reviewed the interim condensed consolidated financial statements.

The accompanying unaudited interim condensed consolidated financial statements of Heritage Cannabis Holdings Corp. (the "Company") have been prepared by and are the responsibility of the Company's management.

The Company's independent auditor has not performed a review of these interim condensed consolidated financial statements in accordance with standards established by the Chartered Professional Accountants of Canada ("CPA Canada") for a review of interim financial statements by an entity's auditor.

HERITAGE CANNABIS HOLDINGS CORP.

Unaudited Interim Condensed Consolidated Financial Statements

Three and Nine Months Ended July 31, 2023 and July 31, 2022

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## Unaudited Interim Condensed Consolidated Statements of Financial Position As at July 31, 2023 and October 31, 2022

(Stated in Canadian Dollars) (Unaudited)

	Notes	As at July 31, 2023		As at October 31, 2022		
			,		,	
Assets						
Current						
Cash		\$	6,318,923	\$	5,107,617	
Short-term investments	3		950,000		950,000	
Sales tax recoverable			137,379		210,457	
Accounts receivable	22(a)		6,829,757		7,488,117	
Inventories	4		17,403,239		16,788,609	
Prepaid expenses and deposits	5		2,093,035		2,013,977	
Current portion of notes receivable	6		641,225		302,171	
			34,373,558		32,860,948	
Notes receivable	6		2,679,339		1,712,303	
Other investments and deposits	7		829,250		799,812	
Investment in associate	8		3,316,600		3,214,393	
Intangible assets and goodwill	9		18,441,315		19,784,401	
Property, plant and equipment	10		19,508,769		20,040,335	
Total Assets		\$	79,148,831	\$	78,412,192	
Liabilities						
Current	10( ) 22(1)	Ф	20.272.010	Φ	15 107 406	
Accounts payable and accrued liabilities	19(c),22(b)	\$	20,372,910	\$	15,197,496	
Sales tax payable			533,390		519,275	
Deferred revenue			817,480		681,548	
Current portion of lease liabilities	11		176,202		89,591	
Current portion of long-term debt	12		6,334		5,878	
Current portion of derivative liabilities	14		2,507,177		1,636,766	
			24,413,493		18,130,554	
Lease liabilities	11		807,463		639,406	
Long-term debt	12		16,902,598		16,815,481	
Derivative liabilities	14		93,008		945,530	
Deferred tax liability	18		1,956,000		1,931,000	
Total Liabilities			44,172,562		38,461,971	
Equity						
Share capital	15		148,449,933		147,746,456	
Contributed surplus	16		7,008,063		6,902,629	
Accumulated other comprehensive income	8,22(c)(i)		452,942		109,403	
Accumulated deficit			(120,934,669)		(114,808,267	
Total Equity			34,976,269		39,950,221	
Total Liabilities and Equity		\$	79,148,831	\$	78,412,192	

Going Concern (Note 1(a))

Commitments (Note 20)

Subsequent Events (Note 27)

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

Approved on behalf of the Board of Directors:

"Clint Sharples"	"David Schwede", CEO
Director	Director

# Unaudited Interim Condensed Consolidated Statements of Operations and Comprehensive Income (Loss) Three and Nine Months Ended July 31, 2023 and July 31, 2022

(Stated in Canadian Dollars) (Unaudited)

	Notes	Three Months Ended July 31,		Nine Months Ended July 31,					
			2023		2022		2023		2022
Cross Barrers	24	ď	11 022 569	¢	10 700 794	¢	20 645 502	¢	20 040 220
Gross Revenue Excise taxes	24	\$	11,032,568 (2,918,573)	\$	10,799,784	\$	30,645,502	\$	30,848,238
					(3,303,899)		(8,829,052)		(9,319,958
Net Revenue			8,113,995		7,495,885		21,816,450		21,528,280
Cost of Sales	4		4,487,702		5,025,046		12,834,338		13,987,874
Gross Margin			3,626,293		2,470,839		8,982,112		7,540,406
General and Administrative Expenses									
Advertising, travel and promotion			314,905		203,282		791,545		579,277
Amortization and depreciation	4,9,10		505,135		1,243,398		1,565,247		3,788,053
Management and consulting fees	19		245,712		304,590		767,178		924,031
Occupancy, general and administrative			1,290,995		1,042,301		3,522,112		3,008,299
Professional fees			184,278		202,152		598,051		609,593
Share-based payments	15,16,19		35,531		463,290		489,109		676,434
Salaries, wages and benefits	19		2,064,908		1,931,034		6,607,721		5,049,358
Summes, wages and benefits	17		4,641,464		5,390,047		14,340,963		14,635,045
			1,011,101		2,230,017		11,510,505		11,000,010
Other Income (Expense)									
Interest and other income	6		94,593		44,269		238,236		182,547
Interest and finance expense	11,12,14		(375,339)		(306,583)		(1,087,983)		(811,699)
Share of loss from investment in associate	8		(33,802)		(43,277)		(101,408)		(95,330)
Unrealized gain on other investments	7(i)		-		-		-		608,649
Unrealized gain (loss) on contingent consideration payable	13		-		(84,000)		-		8,331,429
Unrealized gain (loss) on derivative liabilities	14		125,553		443,971		208,604		206,083
			(188,995)		54,380		(742,551)		8,421,679
Income (Loss) Before Taxes			(1,204,166)		(2,864,828)		(6,101,402)		1,327,040
Income tax recovery									
Deferred income tax recovery	18		48,000		(71,000)		25,000		(1,521,000)
			48,000		(71,000)		25,000		(1,521,000)
Net Income (Loss)		\$	(1,252,166)	\$	(2,793,828)	\$	(6,126,402)	\$	2,848,040
Other comprehensive income that may be reclassified to net loss									
Gain (loss) on foreign currency translation	22(c)(i)		190,310		(5,499)		343,539		109,232
Comprehensive Income (Loss)		\$	(1,061,856)	\$	(2,799,327)	\$	(5,782,863)	\$	2,957,272
Comprehensive Income (Loss) attributed to:									
Shareholders of the Company		\$	(1,061,856)	\$	(3,461,775)	\$	(5,782,863)	\$	2,261,126
Non-controlling interest	17	Φ	(1,001,050)	φ		φ	(3,782,803)	φ	
Non-controlling interest	17	¢	(1,061,856)	\$	(2,799,327)	\$	(5,782,863)	\$	696,146 2,957,272
		\$	(1,001,830)	Ф	(2,199,321)	Ф	(3,762,603)	Ф	2,931,212
Weighted average number of outstanding shares									
Basic	21		937,161,722		896,179,958		930,211,348		860,911,530
Diluted	21		937,161,722		896,179,958		930,211,348		895,454,052
Income (loss) per share									
Basic	21	\$	(0.00)	\$	(0.00)	\$	(0.01)	\$	0.00
Diluted	21	\$	(0.00)	\$	(0.00)	\$	(0.01)	\$	0.00

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

## Unaudited Interim Condensed Consolidated Statements of Changes in Equity Three and Nine Months Ended July 31, 2023 and July 31, 2022

(Stated in Canadian Dollars) (Unaudited)

	N. 4	N I CCI	gi G 41		Accumulated Other Comprehensive	Retained Earnings (Accumulated	Non-controlling	T 4 1
	Notes	Number of Shares	Share Capital	<b>Contributed Surplus</b>	Income (Loss)	Deficit)	Interest	Total
Balance at October 31, 2021		786,128,570 \$	140,482,057	\$ 5,779,474	\$ (197,307)	\$ (91,538,667)	694,882 \$	55,220,439
Share-based payments - vesting of options		-	-	320,979	-	-	-	320,979
Share-based payments - issuance of restricted shares		7,109,090	355,455	-	-	-	-	355,455
Shares cancelled as consideration for debt assumed		(933,333)	(126,000)	(14,000)	-	-	-	(140,000)
Shares issued as contingent consideration for Premium 5 acquisition	13	107,142,857	6,428,571	-	-	-	-	6,428,571
Exercise of warrants		29,809	20,866	-	-	-	-	20,866
Comprehensive income for the period		-	-	-	109,232	2,151,894	696,146	2,957,272
Balance at July 31, 2022		899,476,993 \$	147,160,949	\$ 6,086,453	\$ (88,075)	\$ (89,386,773)	\$ 1,391,028 \$	65,163,582
Balance at October 31, 2022		916,205,755 \$	147,746,456	\$ 6,902,629	\$ 109,403	\$ (114,808,267)	- \$	39,950,221
Share-based payments - vesting of options	16	-	-	105,434	-	-	-	105,434
Share-based payments - issuance of shares	15	7,253,985	217,619	-	-	-	-	217,619
Issuance of compensation shares	15	11,699,143	408,420	-	-	-	-	408,420
Shares released from Escrow	15	7,850,347	110,509	-	-	-	-	110,509
Share issuance costs	15	-	(33,071)	-	-	-	-	(33,071)
Comprehensive income (loss) for the period		-	-	-	343,539	(6,126,402)	-	(5,782,863)
Balance at July 31, 2023		943,009,230 \$	148,449,933	\$ 7,008,063	\$ 452,942	\$ (120,934,669) \$	- \$	34,976,269

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

## Unaudited Interim Condensed Consolidated Statements of Cash Flows Three and Nine Months Ended July 31, 2023 and July 31, 2022

(Stated in Canadian Dollars) (Unaudited)

	Notes	1	Nine Months E	<u>Ende</u>	d July 31, 2022
Operating Activities					
Net loss for the period		\$	(6,126,402)	\$	2,848,040
Items not affecting cash:	0.10		1 5 6 5 0 4 5		2.500.052
Amortization and depreciation	9,10		1,565,247		3,788,053
Loss on disposal of property, plant and equipment	22(-)		-		2,849
Bad debt expense	22(a)		96,177		102 241
Capitalized depreciation recognized in cost of sales	4 18		25 000		103,341
Deferred income tax expense (recovery)  Non-cash items included in interest and other income	6		25,000		(1,521,000)
	12,14		(220,132)		(56,707)
Non-cash interest and finance expense	15,16		318,419		204,993
Share-based payments Share of loss from investment in associate	13,10		489,109 101,408		676,434 95,330
	13		101,406		•
Unrealized loss (gain) on contingent consideration payable	13 14		(208 604)		(8,331,429)
Unrealized (gain) on derivative liabilities			(208,604)		(206,083)
Unrealized foreign exchange loss	22(c)		139,924		(468) (608,649)
Unrealized (gain) on other investments	7(i)		(3,819,854)		(3,005,296)
Not changes in non-cash working capital			(3,019,034)		(3,003,290)
Net changes in non-cash working capital Sales tax recoverable			73,078		439,872
Accounts receivable			,		,
Inventories	4		562,183		(2,752,706)
	4		608,642		(2,672,908)
Prepaid expenses and deposits			(79,058)		412,336
Other investments and deposits	1 5		(29,438)		(3,913)
Accounts payable and accrued liabilities	15		5,417,778		7,197,867
Sales tax payable			14,115		526,229
Deferred revenue			135,932		915,551
Net changes in non-cash working capital  Cash Flows Provided by Operating Activities			6,703,232 2,883,378		4,062,328 1,057,032
Investing Activities	1.0		(47.50.57)		(000 51 6)
Acquisition of property, plant and equipment	10		(456,267)		(989,716)
Proceeds from disposal of property, plant and equipment	10		-		28,690
Payments on right-of-use asset prior to lease commencement	10,11		(91,520)		-
Issuance of note receivable			-		(1,460,761)
Proceeds from sale of other investment	_		- (1 = 0 0 0 = 1)		444,489
Advances of note receivable	6		(1,700,971)		-
Receipts of note receivable	6		615,013		
Maturity of convertible promissory note receivable			-		259,481
Cash Flows (Used in) Investing Activities			(1,633,745)		(1,717,817)
Financing Activities					
Proceeds from exercise of options and warrants			-		20,866
Principal payments on lease obligation	11		(111,412)		(58,794)
Principal payments on long-term debt	12		(4,353)		(3,945)
Proceeds from shares released from escrow	15(c)		110,509		-
Share issuance costs	15(c)		(33,071)		-
Proceeds from long-term debt, net of cash-settled transaction costs	12		-		1,000,000
Proceeds from derivative liabilities	14		-		1,037,770
Cash Flows (Used in) Provided by Financing Activities			(38,327)		1,995,897
Net Increase in Cash During the Period			1,211,306		1,335,112
Cash, Beginning of Period			5,107,617		3,763,577
		Φ			· · · · · · · · · · · · · · · · · · ·
Cash, End of Period		\$	6,318,923	\$	5,098,689
The accompanying notes are an integral part of these interim condensed consolidated financial statements.					
Supplementary information					
Interest received	3	\$	10,156	\$	3,755
Interest paid	12	\$	679,317	\$	606,706
Shares issued for Premium 5 acquisition		\$	-	\$	6,428,571
Shares cancelled as consideration for debt assumed	19(b)	\$	-	\$	140,000
Release of accrual for share-based payments	15	\$	(242,364)	\$	-
Capitalized depreciation expense during the period	4	\$	1,223,272	\$	_
Right-of-use asset additions	10,11	\$	366,080	\$	-
	,	•	,		

Notes to Unaudited Interim Condensed Consolidated Financial Statements For the Three and Nine Months Ended July 31, 2023 and 2022 (Stated in Canadian Dollars, Unaudited)

#### Nature of business

Heritage Cannabis Holdings Corp. (the "Company") is a public company whose common shares trade on the Canadian Securities Exchange under the symbol "CANN". The Company was incorporated on October 25, 2007 in British Columbia, Canada, under the Business Corporations Act and commenced operations on November 1, 2007. On January 9, 2018, the Company changed its name to Heritage Cannabis Holdings Corp. The head office and principal address of the Company is 1450 St. Paul Street, Kelowna, British Columbia, Canada, V1Y 2E6 and the registered office of the Company is located at Suite 300-20 Holly Street, Toronto, Ontario, Canada, M4S 3B1 c/o Owens Wright.

The Company is a vertically integrated cannabis business. In Canada, through its subsidiaries, Heritage Cannabis West Corporation ("Heritage West") and Heritage Cannabis East Corporation ("Heritage East"), the Company holds licenses under the Cannabis Act (Canada) and its relevant regulations. Heritage West, a holder of cultivation, processing, medicinal sales, industrial hemp and research license, operates out of a 15,500 square foot facility in Falkland, British Columbia. Heritage East, a holder of cultivation, processing, medicinal sales, industrial hemp and research license, operates out of a 122,000 square foot facility in Fort Erie, Ontario. Purefarma Solutions Inc. ("Purefarma"), a wholly-owned subsidiary, provides the Company with the experience and know-how necessary to manufacture, refine and formulate cannabis oils. CALYX Life Sciences Corp. ("CALYX"), a wholly-owned subsidiary, creates products and services aimed at providing an integrative approach to cannabinoid therapy for healthcare consumers and healthcare practitioners. On November 1, 2022, Purefarma and CALYX amalgamated, with Purefarma as the resulting amalgamated company. On January 25, 2021, the Company acquired 100% of Premium 5 Ltd., a Canada-based recreational and medical cannabis company in high-quality full spectrum concentrates. In the United States, the Company operates under Opticann, Inc., a Colorado based oral and topical cannabinoid company.

## 1. Basis of presentation

#### (a) Going concern

Although the Company was awarded licenses and has invested resources into its business, the Company is not yet generating positive cash flows from operations and as such, it must rely, in part, on equity and debt financing to fund operations. To date, the Company's main source of funding has been the issuance of equity securities for cash through private placements to sophisticated investors, public offerings to institutional investors, and issuances of long-term debt.

These unaudited interim condensed consolidated financial statements have been prepared on the basis of accounting principles applicable to a going concern. This assumes that the Company will operate for the foreseeable future and will be able to realize its assets and discharge its liabilities in the normal course of operations. The Company generated net loss of \$1,252,166 and \$6,126,402 for the three and nine month periods ended July 31, 2023 respectively (for the three and nine month periods ended July 31, 2023 respectively (for the three and nine month periods ended July 31, 2022 – net loss of \$2,793,828 and net income of \$2,848,040), and had an accumulated deficit of \$120,934,669 as at July 31, 2023 (as at October 31, 2022 - \$114,808,267). The Company's ability to arrange additional financing in the future depends, in part, on the prevailing capital market conditions. These factors indicate that a material uncertainty exists that may cast significant doubt on the Company's ability to continue as a going concern.

The unaudited interim condensed consolidated financial statements do not give effect to adjustments that would be necessary should the Company be unable to continue as a going concern and therefore be required to realize its assets and liquidate its liabilities, contingent obligations and commitments other than in the normal course of business and at amounts different from those in these unaudited interim condensed consolidated financial statements.

Notes to Unaudited Interim Condensed Consolidated Financial Statements For the Three and Nine Months Ended July 31, 2023 and 2022 (Stated in Canadian Dollars, Unaudited)

## 1. Basis of presentation (continued)

## (b) Statement of compliance

These unaudited interim condensed consolidated financial statements have been prepared in accordance with International Accounting Standard 34, "Interim Financial Reporting" ("IAS 34"). The accounting policies adopted in preparing these unaudited interim condensed consolidated financial statements are consistent with those applied in the Company's audited annual consolidated financial statements and notes as at and for the year ended October 31, 2022, except for the adoption of new accounting standards and policies described in Note 2. The Company has not early adopted any standard, interpretation or amendment that has been issued but is not yet effective.

These unaudited interim condensed consolidated financial statements do not conform in all respects to the requirements of International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB") for annual financial statements. Accordingly, these unaudited interim condensed consolidated financial statements should be read in conjunction with the Company's audited annual consolidated financial statements and notes as at and for the year ended October 31, 2022.

These unaudited interim condensed consolidated financial statements were approved by the Board of Directors on September 27, 2023.

## (c) Basis of measurement

These unaudited interim condensed consolidated financial statements have been prepared on the going concern basis, under the historical cost convention except for notes receivable, acquisition-related contingent consideration payable, and derivative liabilities which are measured at fair value. These unaudited interim condensed consolidated financial statements have been prepared on an accrual basis except for cash flow information.

## (d) Functional and presentation currency

These unaudited interim condensed consolidated financial statements are presented in Canadian dollars ("CDN") unless otherwise noted. The functional currency of Heritage US Holdings Corp., Heritage (US) Cali Corp., Heritage (US) Oregon Corp., Heritage (US) Colorado Corp., Opticann, Inc. and Endocanna Health, Inc. ("Endocanna") is the U.S. dollar ("USD"). The functional currency of the remaining entities is the Canadian dollar.

## (e) Basis of consolidation

These unaudited interim condensed consolidated financial statements include the accounts of the Company and its subsidiaries, with intercompany balances and transactions eliminated on consolidation. Subsidiaries are those entities over which the Company has control, which exists when the Company has the power, directly or indirectly, to govern the financial and operating policies of an entity and is exposed to the variable returns from its activities. As of July 31, 2023, subsidiaries over which the Company has control are listed below.

Notes to Unaudited Interim Condensed Consolidated Financial Statements For the Three and Nine Months Ended July 31, 2023 and 2022 (Stated in Canadian Dollars, Unaudited)

## 1. Basis of presentation (continued)

## (e) Basis of consolidation (continued)

		Jurisdiction of
Subsidiaries	Ownership Percentage	Incorporation
1005477 B.C. Ltd.	100%	British Columbia, Canada
333 Jarvis Realty Inc.	100%	Ontario, Canada
5450 Realty Inc.	100%	British Columbia, Canada
Heritage Cannabis East Corp.	100%	Ontario, Canada
(formerly CannaCure Corp.)		
Heritage Cannabis West Corp. (Note 17)	100%	British Columbia, Canada
(formerly Voyage Cannabis Corp.)		
Heritage Cannabis Exchange Corp.	100%	Ontario, Canada
Heritage (US) Cali Corp.	100%	California, United States
Heritage (US) Colorado Corp.	100%	Delaware, United States
Heritage US Holdings Corp.	100%	Delaware, United States
Heritage (US) Oregon Corp.	100%	Oregon, United States
Mainstrain Market Ltd. (Note 17)	100%	British Columbia, Canada
Opticann, Inc.	100%	Colorado, United States
Premium 5 Ltd.	100%	Alberta, Canada
Purefarma Solutions Inc.	100%	British Columbia, Canada
(formed by amalgamation between		
Purefarma Solutions Inc. and		
CALYX Life Sciences Inc.)		

Certain subsidiaries are controlled, indirectly, through other subsidiaries.

## (f) Estimates and critical judgements made by management

The preparation of these unaudited interim condensed consolidated financial statements in conformity with IFRS requires management to make judgments and estimates that affect the reported amounts of assets and liabilities and disclosures of contingent assets and contingent liabilities at the date of the unaudited interim condensed consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. The unaudited interim condensed consolidated financial statements include estimates which, by their nature, are uncertain. The impacts of such estimates are pervasive throughout the unaudited interim condensed consolidated financial statements, and may require accounting adjustments based on future occurrences.

Revisions to accounting estimates are recognized in the period in which the estimate is revised and may affect both the period of revision and future periods. While management believes that the estimates are reasonable, actual results could differ materially from those estimates and may impact the future results of operations.

Notes to Unaudited Interim Condensed Consolidated Financial Statements For the Three and Nine Months Ended July 31, 2023 and 2022 (Stated in Canadian Dollars, Unaudited)

## 2. New accounting standards and pronouncements

Certain pronouncements were issued by the IASB or the IFRIC that are mandatory for accounting periods commencing on or after November 1, 2022. The Company has adopted these pronouncements as of their effective date, and many are not applicable or do not have a significant impact on the Company and have been excluded.

The following amendments were issued but not yet effective. The Company will adopt these amendments as of their effective dates. The Company is currently assessing the impacts of adoption.

## (a) Amendments to IAS 1, Presentation of Financial Statements

IAS 1 – Presentation of Financial Statements ("IAS 1") was amended in January 2020 to provide a more general approach to the classification of liabilities under IAS 1 based on the contractual arrangements in place at the reporting date. The amendments clarify that the classification of liabilities as current or noncurrent is based solely on a company's right to defer settlement at the reporting date. The right needs to be unconditional and must have substance. The amendments also clarify that the transfer of a company's own equity instruments is regarded as settlement of a liability, unless it results from the exercise of a conversion option meeting the definition of an equity instrument. The amendments are effective for annual periods beginning on January 1, 2023.

In February 2021, the IASB issued 'Disclosure of Accounting Policies' with amendments that are intended to help preparers in deciding which accounting policies to disclose in their financial statements. The amendments are effective for year ends beginning on or after January 1, 2023.

(b) Amendment to IAS 8, Accounting Policies, Changes in Accounting Estimates and Errors

In February 2021, the International Accounting Standards Board ("IASB") issued 'Definition of Accounting Estimates' to help entities distinguish between accounting policies and accounting estimates. The amendment is effective for annual reporting periods beginning on or after January 1, 2023. Earlier adoption is permitted.

## (c) Amendments to IAS 12, Income Taxes

In May 2021, the IASB issued 'Deferred Tax Related to Assets and Liabilities Arising from a Single Transaction' that clarifies how entities account for deferred tax on transactions such as leases and decommissioning obligations. The amendments are effective for year ends beginning on or after January 1, 2023.

(d) Amendments to IFRS 10, Consolidated Financial Statements and IAS 28, Investments in Associates and Joint Ventures

IFRS 10 and IAS 28 were amended in September 2014 to address a conflict between the requirements of IAS 28 and IFRS 10 and clarify that in a transaction involving an associate or joint venture, the extent of gain or loss recognition depends on whether the assets sold or contributed constitute a business. The effective date of these amendments is yet to be determined, however early adoption is permitted.

## 3. Short-term investments

As at July 31, 2023, short-term investments consisted of \$950,000 (October 31, 2022 - \$950,000) in guaranteed investment certificates maintained with a Canadian chartered bank. The carrying value of these short-term investments approximates their fair value as at July 31, 2023 due to the short term to maturity. Of the total balance, \$50,000 is restricted and held as security against the Company's corporate credit card (October 31, 2022 - \$50,000).

## Notes to Unaudited Interim Condensed Consolidated Financial Statements For the Three and Nine Months Ended July 31, 2023 and 2022 (Stated in Canadian Dollars, Unaudited)

#### 4. Inventories

4. Inventories	As at July 31, 2023	As at October 31, 202		
Supplies and packaging materials	\$ 4,093,852	\$	3,795,521	
Dried cannabis and hemp	1,297,047		1,356,397	
Manufacturing work in progress	2,161,904		2,925,024	
Finished goods	9,850,436		8,711,667	
	\$ 17,403,239	\$	16,788,609	

During the three and nine months ended July 31, 2023, inventories expensed to cost of sales was \$4,487,702 and \$12,834,338 respectively (during the three and nine months ended July 31, 2022 - \$5,025,046 and \$13,987,874, respectively). As at July 31, 2023, \$1,223,272 (as at October 31, 2022 - \$1,288,859) of capitalized depreciation remained in inventories.

## 5. Prepaid expenses and deposits

	As at July 31, 2023	Octo	As at ober 31, 2022
Inventory deposits	\$ 1,203,463	\$	1,115,500
Prepaid insurance and consulting	249,424		46,071
Equipment deposits	162,448		309,929
Marketing	202,982		130,023
Other prepaid expenses	274,718		412,454
	\$ 2,093,035	\$	2,013,977

## 6. Notes receivable

	_	Heritage Cannabis Holdings Corp.		Heritage (US) Oregon Corp.		
		(a)		(b)	To	otal
Balance as at October 31, 2022	\$	1,711,451	\$	303,023	\$	2,014,474
Advances		1,045,649		655,322		1,700,971
Repayments		(615,013)		-		(615,013)
Interest income		165,489		54,643		220,132
Balance as at July 31, 2023	\$	2,307,576	\$	1,012,988	\$	3,320,564
Less: current portion		(438,627)		(202,598)		(641,225)
Long-term potion	\$	1,868,949	\$	810,390	\$	2,679,339

- (a) On May 3, 2021, the Company entered into an agreement, pursuant to which the Company agreed to provide an aggregate principal amount of up to \$1,000,000 USD ("Operating Loan") plus possible additional advances, if necessary. The Operating Loan bears an interest rate of 10% per annum and is payable over five years. Monthly payments are determined based on the gross margin collected and are due to begin once sales activities commence. As at July 31, 2023, the Company had disbursed \$2,659,526 (October 31, 2022 \$1,613,877).
- (b) On September 9, 2021, Heritage (US) Oregon Corp. entered into an agreement, pursuant to which the Company agreed to provide an aggregate principal amount of up to \$1,000,000 USD ("Operating Loan") plus possible additional advances, if necessary. The Operating Loan bears an interest rate of 10% per annum and is payable over five years. Monthly payments are determined based on the gross margin collected and are due to begin once sales activities commence. As at July 31, 2023, the Company had disbursed \$955,276 (October 31, 2022 \$299,954).

Notes to Unaudited Interim Condensed Consolidated Financial Statements For the Three and Nine Months Ended July 31, 2023 and 2022 (Stated in Canadian Dollars, Unaudited)

## 6. Notes receivable

The notes receivable are classified and measured at FVTPL. The Company applied a probability-weighted average valuation methodology, resulting in the notes receivable being valued at the present value of future payments discounted at the market rate of interest of 10%. No unrealized gain or loss was recognized during the nine months ended July 31, 2023 (2022 - \$nil).

The borrowers commenced sales during the nine months ended July 31, 2023 and \$615,013 repayments have been made during the three months ended July 31, 2023 (\$nil - October 31, 2022). Future undiscounted principal payments for the notes receivable, excluding variable service fees which are excluded from notes receivable, are as follows:

	<1 year	2-5 years	> 5	years	Total
Contractual cash flows	\$ 577,070	\$ 2,422,719	\$	-	\$ 2,999,789
Add: Interest income	64,155	256,620		-	320,775
Total	\$ 641,225	\$ 2,679,339	\$	-	\$ 3,320,564

## 7. Other investments and deposits

		As at July 31, 2023		As at
	Jul			per 31, 2022
Investment in SPD (i)	\$	-	\$	-
Excise duty deposit		715,000		710,000
Security deposits		114,250		89,812
	\$	829,250	\$	799,812

(i) On April 30, 2020, the Company acquired 18% interest in SPD for total consideration of \$340,000. As at October 31, 2021, management determined the fair value of the investment in SPD as \$nil, given the investment was not in line with the Company's core business and therefore provided negligible value to the Company. On March 30, 2022, the Company sold its interest in SPD for total cash proceeds of \$608,649. Immediately preceding such sale, the investment was revalued to \$608,649, with the full amount recognized as an unrealized gain in profit or loss.

## 8. Investment in associate

On July 26, 2019, the Company acquired a 30% strategic interest in Endocanna, a company based in California, U.S.A. that develops saliva collection kits used in identifying genetic variants to facilitate cannabinoid formulation and dosing decisions.

A reconciliation of the carrying amount of the investment is detailed below:

Balance at October 31, 2022 Share of net loss Foreign currency translation	\$ 3,214,393 (101,408) 203,615
Balance as at July 31, 2023	\$ 3,316,600

## Notes to Unaudited Interim Condensed Consolidated Financial Statements For the Three and Nine Months Ended July 31, 2023 and 2022 (Stated in Canadian Dollars, Unaudited)

## 9. Intangible assets and goodwill

	Licenses	Board ationships	Intellectual property	Brand	Goo	dwill	Total
Cost		•					
At October 31, 2022	\$ 17,748,404	\$ 648,601	\$ 5,097,897	\$ 6,199,927	\$	-	\$ 29,694,829
At July 31, 2023	\$ 17,748,404	\$ 648,601	\$ 5,097,897	\$ 6,199,927	\$	-	\$ 29,694,829
Accumulated amortization							
At October 31, 2022	\$ 5,061,802	\$ 182,437	\$ 2,494,794	\$ 2,171,395	\$	-	\$ 9,910,428
Additions	593,055	43,583	324,583	381,865		-	1,343,086
At July 31, 2023	\$ 5,654,857	\$ 226,020	\$ 2,819,377	\$ 2,553,260	\$	-	\$ 11,253,514
Net book value at October 31, 2022	\$ 12,686,602	\$ 466,164	\$ 2,603,103	\$ 4,028,532	\$		\$ 19,784,401
Net book value at July 31, 2023	\$ 12,093,547	\$ 422,581	\$ 2,278,520	\$ 3,646,667	\$	-	\$ 18,441,315

The details of individually material intangible assets are as follows:

	_	Carrying	Amount	
		As at	As at	Remaining
Description		July 31, 2023	October 31, 2022	Amortization Period
Heritage East cultivation, processing and sales	\$	9,978,251	\$ 10,467,574	Approximately 16 years
licenses				
Purefarma intellectual property		2,278,520	2,603,103	Approximately 6 years
Premium 5 board relationships		422,581	466,163	Approximately 8 years
Premium 5 brand		3,644,655	4,020,549	Approximately 8 years
Heritage West cultivation, processing and sales				
licenses		2,115,296	2,219,028	Approximately 16 years

## Notes to Unaudited Interim Condensed Consolidated Financial Statements For the Three and Nine Months Ended July 31, 2023 and 2022 (Stated in Canadian Dollars, Unaudited)

## 10. Property, plant and equipment

			Bı	ildings and				
	]	Equipment	im	provements		Land		Total
Cost								
At October 31, 2022	\$	9,563,699	\$	14,965,165	\$	930,157	\$	25,459,021
Additions		440,674		473,193		-		913,867
At July 31, 2023	\$	10,004,373	\$	15,438,358	\$	930,157	\$	26,372,888
Accumulated depreciation								
At October 31, 2022	\$	2,837,102	\$	2,581,584	\$	-	\$	5,418,686
Additions		757,646		687,787		-		1,445,433
At July 31, 2023	\$	3,594,748	\$	3,269,371	\$	-	\$	6,864,119
Net book value at October 31, 2022	\$	6,726,597	\$	12,383,581	\$	930,157	\$	20,040,335
October 31, 2022	Þ	0,740,597	Þ	12,303,581	Ф	930,137	Ф	20,040,333
Net book value at July 31, 2023	\$	6,409,625	\$	12,168,987	\$	930,157	\$	19,508,769

Below is a reconciliation of changes in the right-of-use assets, which are included in the buildings and improvements balance based on the nature of their underlying assets:

	Right	-of-use assets
Cost		
At October 31, 2022	\$	832,800
Additions		457,600
At July 31, 2023	\$	1,290,400
Accumulated depreciation		
At October 31, 2022	\$	188,431
Additions		101,785
At July 31, 2023	\$	290,216
Net book value at October 31, 2022	\$	644,369
Net book value at July 31, 2023	\$	1,000,184

As at July 31, 2023 and October 31, 2022, substantially all of the Company's property, plant and equipment was domiciled in Canada.

Notes to Unaudited Interim Condensed Consolidated Financial Statements For the Three and Nine Months Ended July 31, 2023 and 2022 (Stated in Canadian Dollars, Unaudited)

## 11. Lease liabilities

In January 2021, as part of the Premium 5 acquisition, the Company acquired an office lease, with an escalating monthly lease payment of \$7,123 to \$7,700 until April 22, 2031. In March 2021, the Company entered into another lease for office space with an escalating monthly lease payment of \$5,811 to \$6,423 until April 30, 2026, the end of the initial term, with a subsequent renewal through April 30, 2031. The Company applied a discount rate of 10% in the calculation of lease liabilities.

In November 2022, the Company entered into an equipment lease for a sale price of \$457,600. The Company made a down payment of \$91,520. The terms of the lease include monthly payments of \$10,460 until November 1, 2026. The Company applied a discount rate of 17% in the calculation of lease liability.

The following is a continuity of lease liabilities:

Balance at October 31, 2022	\$ 728,997
Additions	366,080
Interest	90,247
Lease payments	(201,659)
Balance at July 31, 2023	983,665
Less: current portion	(176,202)
Long-term portion	\$ 807,463

Future undiscounted lease payments for these leases, excluding certain operating expenses such as common area maintenance fees which are excluded from lease liabilities, are as follows:

	•	<1 year	2-5 years	>	> 5 years	Total
Contractual cash flows	\$	284,853	\$ 784,434	\$	246,400	\$ 1,315,687
Less: Interest		(108,650)	(194,268)		(29,104)	(332,022)
Total	\$	176,203	\$ 590,166	\$	217,296	\$ 983,665

During the three and nine months ended July 31, 2023, the Company recognized rent expense of \$55,144 \$166,830 respectively in relation to short-term leases, low-value leases and variable lease payments which were excluded from the measurement of lease liabilities (during three and nine months ended July 31, 2022 - \$52,239 and \$141,070, respectively).

## 12. Long-term debt

	As at			As at
	Jul	y 31, 2023	Octob	er 31, 2022
(a) Term loan - non-interest bearing, principal-only payments of \$585 per month, 6-year term, maturing on January 18, 2025	\$	9,745	\$	14,098
(b) Term loan – comprised of four credit facilities for up to \$19,760,000, with the facilities bearing variable interest disclosed in (b). The loan is monthly interest-only payments, 26-month term,				
maturing on November 30, 2024.		16,899,187		16,807,261
	\$	16,908,932	\$	16,821,359
Less: current portion		(6,334)		(5,878)
Long-term portion	\$	16,902,598	\$	16,815,481

(a) The effective interest at a rate of 10% per annum has been imputed on the term loan, determined based on the Company's incremental cost of borrowing at the time of initial recognition. As at July 31, 2023, the face value of the term loan was \$10,535 (as at October 31, 2022 - \$15,802).

Notes to Unaudited Interim Condensed Consolidated Financial Statements For the Three and Nine Months Ended July 31, 2023 and 2022 (Stated in Canadian Dollars, Unaudited)

## 12. Long-term debt (continued)

(b) On March 31, 2021, the Company, along with its subsidiaries Heritage East, 333 Jarvis Realty Inc., Heritage West and 5450 Realty Inc., (together the "Borrowers") entered into an 18-month loan agreement for \$7,000,000. The effective interest rate implicit in the term loan is 10%.

The term loan is secured by the following:

- (i) A promissory note in the amount of \$7,000,000;
- (ii) mortgages and assignments of rents over certain properties owned by the Company;
- (iii) an environmental indemnity agreement;
- (iv) an encumbrance and charge of all of the Borrowers' right, title and interest in the Borrowers' present and future personal property and assets by way of a general security agreement;
- (v) an assignment of proceeds from the Borrowers' sales;
- (vi) assignments and postponements of creditors' claims from creditors of the Borrowers;
- (vii) joint and several unlimited guarantees inclusive of assignments and postponements of creditors' claims from each of the guarantors, including five of the Company's remaining subsidiaries (together the "Guarantors");
- (viii) general security agreements from the Borrowers and Guarantors inclusive of serial specific registration on certain assets;
- (ix) a pledge by the Company, each of its subsidiaries and all the investees in which the Company holds interests;
- (x) an assignment of material contracts and insurance agreements granted by the Company and each guarantor; and
- (xi) solicitors' opinions for Borrowers.

On October 6, 2021, the Company amended the loan agreement (the "First Amendment") by establishing three credit facilities for a maximum amount of \$14,775,000 as follows:

- (i) Facility 1: the initial loan is increased from \$7,000,000 to \$7,175,000, with the increase of \$175,000 to be used by the Company to pay to the lender an extension fee of \$175,000 to extend the due date to February 1, 2023;
- (ii) Facility 2: an additional loan of \$2,600,000 will be advanced at the Royal Bank of Canada prime rate plus 1.25% per annum;
- (iii) Facility 3: a revolving line of credit up to maximum of \$5,000,000 shall be established at an interest rate of 18% per annum.

As part of the First Amendment, the Company also issued 10,000,000 warrants to the lender. Each warrant is exercisable into one Heritage Common Share at an exercise price of \$0.25 per share and has a term of 24 months expiring on October 8, 2023. See Note 16(a). These warrants were considered exchangeable into a fixed number of Heritage Common Shares, and thus were classified as equity.

Based on management's assessment, the modification of the loan resulted in a substantial change in the carrying amount of the loan, and therefore was accounted for as an extinguishment of the original loan and a recognition of the new loan. The Company initially valued the Loan at its fair value at the modification date, using the effective interest rate of 5.08% implicit in the Loan, with \$nil residual value to the warrants. The difference between the fair value of the Loan and the original loan, as well as the transaction costs incurred as part of modification in the amount of \$1,361,338 were recognized in profit or loss at the modification date.

Notes to Unaudited Interim Condensed Consolidated Financial Statements For the Three and Nine Months Ended July 31, 2023 and 2022 (Stated in Canadian Dollars, Unaudited)

## 12. Long-term debt (continued)

- (b) On September 29, 2022, the Company amended the loan agreement for the 2nd time (the "Second Amendment") by establishing four credit facilities for a maximum amount of \$19,760,000 (collectively the "Loan") as follows:
  - (i) Facility 1: \$7,175,000. The interest rate is a) the Royal Bank of Canada rate minus 1.75% from October 1, 2022 to July 31, 2023; b) the Royal Bank of Canada rate plus 10% from August 1, 2023 to November 30, 2024, but in no case less than 14% or greater than 18% per annum;
  - (ii) Facility 2: \$2,600,000. The interest rate is a) the Royal Bank of Canada rate minus 1.75% from October 1, 2022 to July 31, 2023; b) the Royal Bank of Canada rate plus 10% from August 1, 2023 to November 30, 2024, but in no case less than 14% or greater than 18% per annum;
  - (iii) Facility 3: A revolving line of credit up to a maximum of \$5,000,000. The interest rate is a) 15% per annum from October 1, 2022 to July 31, 2023; b) the greater of the Royal Bank of Canada rate plus 10% and 15% per annum from August 1, 2023 to November 30, 2024;
  - (iv) Facility 4: an additional loan of \$4,985,000, inclusive of the loan amendment fee of \$985,000. The interest rate is a) the Royal Bank of Canada rate minus 1.75% from October 1, 2022 to July 31, 2023;b) the Royal Bank of Canada rate plus 10% from August 1, 2023 to November 30, 2024, but in no case less than 14% or greater than 18% per annum.

On September 29, 2022, the due date of the Loan was extended to November 30, 2024, with an option to extend to November 30, 2025. If the Company exercises its extension option, all facilities will bear an interest rate at the maximum of either the Royal Bank of Canada prime rate plus 10% or 15% per annum during the one-year extension period. As at July 31, 2023 and October 31, 2022, the Company has received a total of \$16,807,261 in principal, with the remaining line of credit \$2,952,739 available for advance.

As part of the Second Amendment, the Company extended the expiry date of the initial 10,000,000 warrants, which are exercisable into one Heritage Common Share at an exercise price of \$0.25 per share, from October 8, 2023 to February 28, 2025. The Company also issued another 50,000,000 warrants which are exercisable into one Heritage Common Share at an exercise price of \$0.10 per share expiring on February 28, 2025. Provided that the Company exercises its option to extend the Loan by an extra 12 months, the expiry date of all 60,000,000 warrants shall be extended to February 28, 2026. The amendment to the initial 10,000,000 warrants was accounted for as a cancellation of old warrants and an issuance of new warrants. At the modification date, both the modified and newly issued warrants were considered exchangeable into a fixed number of Heritage Common Shares, and thus were classified as equity.

Based on management's assessment, the Second Amendment of the Loan resulted in a substantial change in the carrying amount of the Loan, and therefore was accounted for as an extinguishment of the original loan and a recognition of the new loan. The Company initially valued the Loan at its fair value at the modification date, using the effective interest rate of 12% per annum implicit in the Loan. The difference between the fair value of consideration and the original loan, as well as the transaction costs incurred as part of the Second Amendment in the amount of \$1,793,251 including all 60,000,000 warrants issued as transaction costs with a value of \$747,260 (Note 16(a)), were recognized in profit or loss at the modification date during the year ended October 31, 2022.

Notes to Unaudited Interim Condensed Consolidated Financial Statements For the Three and Nine Months Ended July 31, 2023 and 2022 (Stated in Canadian Dollars, Unaudited)

## 12. Long-term debt (continued)

(b) Below is a reconciliation of changes in the carrying amount of the term loan:

Balance at October 31, 2022	\$ 16,807,261
Interest expense	771,243
Interest payment	(679,317)
Balance at July 31, 2023	\$ 16,899,187
13. Contingent Consideration Payable	
Balance at October 31, 2022	\$ 
Balance at July 31, 2023	\$ -

## (a) Contingent consideration issued in Purefarma acquisition, equity-settled

On December 14, 2018, the Company acquired all the issued and outstanding shares of Purefarma Solutions Inc. ("Purefarma"). In connection with the acquisition, the Company is required to make certain pro-rata earn-out payments, payable in common shares, to former shareholders of Purefarma as additional purchase consideration. These payments were based on Purefarma's ability to meet certain extraction-related cumulative gross margin targets, as follows:

Upon Purefarma achieving a cumulative gross margin of \$25,000,000 for the period commencing on December 14, 2018 and ending on December 31, 2023, the Company will issue 2,500,000 common shares to the former shareholders of Purefarma. Upon Purefarma achieving a cumulative gross margin of \$50,000,000 for the period commencing on December 14, 2018 and ending on December 31, 2023, the Company will issue 3,500,000 common shares to the former shareholders of Purefarma. Upon Purefarma achieving a cumulative gross margin of \$75,000,000 for the period commencing on December 14, 2018 and ending on December 31, 2023, the Company will issue 4,500,000 common shares to the former shareholders of Purefarma. Upon Purefarma achieving a cumulative gross margin of \$100,000,000 for the period commencing on December 14, 2018 and ending on December 31, 2023, the Company would issue 5,500,000 common shares to the former shareholders of Purefarma; if Purefarma achieves such cumulative gross margin of \$100,000,000 before December 31, 2022, an additional 1,100,000 common shares will be issued to the former shareholders of Purefarma.

The total acquisition-date fair value of the equity-settled contingent consideration was apportioned in two. One portion was considered to be payable in a variable number of shares and was therefore classified as a financial liability. The remainder was considered to be payable in a fixed number of shares and was thus classified as equity. The balance being described in this note relates to the financial liability. This contingent consideration was settled in accordance with (b) disclosed below.

Notes to Unaudited Interim Condensed Consolidated Financial Statements For the Three and Nine Months Ended July 31, 2023 and 2022 (Stated in Canadian Dollars, Unaudited)

## 13. Contingent Consideration Payable (continued)

## (b) Contingent consideration issued in Purefarma acquisition, cash-settled

The Company was required to make certain performance payments, in cash, to a company controlled by the former shareholders of Purefarma as additional purchase consideration. The remaining performance payment was based on 3% of extraction-generated gross margin for Purefarma's fiscal year 2022, immediately prior to the Company's settlement of total Purefarma contingent consideration payable during the year ended October 31, 2022 (the "Settlement") as disclosed below.

As at October 31, 2022, Heritage issued 14,728,762 shares to former shareholders of Purefarma and applied the \$48,831 receivable from a corporation controlled by the former shareholders of Purefarma, including an active director of the Company, against the contingent consideration payable, as intended, to settle all the outstanding equity-settled and cash-settled contingent consideration payable issued in Purefarma acquisition. The 14,728,762 shares were measured at a fair value of \$515,507 determined based on the quoted market price on the date of issuance. Immediately prior to the Settlement, the Company revalued the contingent consideration payable to \$564,338, representing the sum of the fair value of common shares to be issued and the other receivable settled described above, with a recognition of loss from remeasurement of \$319,162 in profit or loss.

## (c) Contingent consideration issued in Heritage West acquisition, cash-settled

In October of 2014, the Company entered into an agreement with the non-controlling shareholder of Heritage West, the terms of which state that the non-controlling shareholder had the right to require the Company to purchase from its certain preferred shares in Heritage West. The non-controlling shareholder had the ability to exercise this right upon Heritage West meeting certain license procurement and the cumulative earnings before interest, taxes, depreciation and amortization ("EBITDA") milestones of \$1,500,000 and \$2,500,000, respectively. If all milestones were met and the non-controlling shareholder exercised its right, the Company would be required to purchase these shares for total consideration of \$550,000.

During the year ended October 31, 2019, the first milestone of the license procurement was reached and the Company paid total proceeds of \$150,000 in cash to purchase 150,000 preferred shares in Heritage West from the non-controlling shareholder.

As at October 31, 2022, management settled all the contingent consideration payable issued in Heritage West acquisition as part of Heritage's purchase of additional non-controlling interest in Heritage West (the "NCI purchase") (Note 17). Immediately prior to the NCI purchase in Heritage West, management recognized the fair value of the contingent consideration payable in an amount of \$400,000, reflecting a high probability of meeting the remaining EBITDA milestones. At the NCI purchase date, the difference between the fair value of Heritage West contingent consideration payable settled, the fair value of the consideration paid and the carrying amount of the non-controlling interest was transferred into the retained earnings of the Company (Note 17).

Notes to Unaudited Interim Condensed Consolidated Financial Statements For the Three and Nine Months Ended July 31, 2023 and 2022 (Stated in Canadian Dollars, Unaudited)

## 13. Contingent Consideration Payable (continued)

## (d) Contingent consideration issued in Premium 5 acquisition, equity-settled

The Company was required to issue additional Heritage Common Shares to former shareholders of Premium 5 for the First and Second Performance Milestone within the twenty-four months following the acquisition date.

As at October 31, 2021, the Company recognized the fair value of the First Performance Milestone payment in an amount of \$15,000,000, which represented the maximum pay-out for such milestone given the Company has exceeded the milestone expectations by January 25, 2022. As at October 31, 2022, the Company issued 107,142,857 Heritage Common Shares as full payment for First Performance Milestone, with a fair value of \$6,428,571 determined based on the quoted market price on the date of issuance. Immediately prior to such settlement, the Company revalued the First Performance Milestone to \$6,428,571, representing the fair value of common shares to be issued described above, with a recognition of gain from remeasurement of \$8,571,429 in profit or loss. The number of common shares issued reflected the intended maximum pay-out amount of \$15,000,000 divided by the deemed value of \$0.14 per share.

As at October 31, 2022, the Company re-valued the fair value of Second Performance Milestone payment to \$nil, and recorded a gain from remeasurement of \$940,000 in profit or loss, based on the probability of meeting gross margin targets across all recreational products by January 25, 2023. As at July 31, 2023, the Second Performance Milestone payment expired at a value of \$nil.

As at July 31, 2023, there is no further contingent consideration payable.

## 14. Derivative Liabilities

	Heritage Cannabis Exchange Corp.		age Cannabis dings Corp.	
		(a)	(b)	Total
Balance at October 31, 2022	\$	10,819	\$ 2,571,477	\$ 2,582,296
Interest expense		-	226,493	226,493
Unrealized fair value gain		(9,098)	(199,506)	(208,604)
Balance at July 31, 2023	\$	1,721	\$ 2,598,464	\$ 2,600,185
Less: current portion		(1,721)	(2,505,456)	(2,507,177)
Long-term portion	\$	-	\$ 93,008	\$ 93,008

## (a) Heritage Cannabis Exchange Corp.

On October 6, 2020, the Company, through its wholly owned subsidiary Heritage Cannabis Exchange Corp. ("Purchaser Sub"), acquired all of the issued and outstanding shares of Opticann Inc. ("Opticann").

As part of the consideration for the acquisition of Opticann, Heritage Cannabis Exchange Corp. issued 7,919,493 warrants ("Class 1 Warrants"), exercisable for its Class A exchangeable shares at a price of \$0.20 per warrant for a period of 24 months from October 6, 2020, and 3,511,110 warrants ("Class 2 Warrants"), exercisable for its Class A exchangeable shares at a price of \$0.30 per warrant for a period of 36 months from October 6, 2020. The Class A exchangeable shares of the Purchaser Sub are redeemable and retractable into Heritage common shares on a 1:1 basis at the fair market value of a Heritage common share on the last business day prior to the redemption or retraction date at the option of the exchangeable shareholders. These warrants were considered to be exchangeable into a variable number of Heritage Common Shares and were therefore classified as financial liabilities measured at FVTPL. As at October 31, 2022, the Class 1 Warrants expired unexercised and were revalued immediately prior to expiry.

Notes to Unaudited Interim Condensed Consolidated Financial Statements For the Three and Nine Months Ended July 31, 2023 and 2022 (Stated in Canadian Dollars, Unaudited)

## 14. Derivative liabilities (continued)

## (a) Heritage Cannabis Exchange Corp. (continued)

The Company re-valued the warrant derivative liabilities using a level 3 valuation technique, with the following inputs, assumptions and results, respectively:

	Class I warrants	
	(immediately	
October 31, 2022	prior to expiry)	Class 2 warrants
Number of warrants issued	7,919,493	3,511,110
Risk-free annual interest rate	3.92%	3.92%
Expected life (years)	0.00	0.93
Expected annualized volatility	122%	142%
Expected annual dividend yield	0.00%	0.00%
Exercise price	\$0.20	\$0.30
Share price	\$0.030	\$0.035
Calculated fair value per warrant at period-end	\$0.000	\$0.003

July 31, 2023	Class 2 warrants
Number of warrants issued	3,511,110
Risk-free annual interest rate	4.67%
Expected life (years)	0.18
Expected annualized volatility	384%
Expected annual dividend yield	0.00%
Exercise price	\$0.30
Share price	\$0.010
Calculated fair value per warrant at period-end	\$0.001

Expected annualized volatility was estimated using the Company's average historical volatility for a time period equal to the Class 1 and 2 Warrants' remaining terms, respectively.

The following table summarizes warrant activities in Heritage Cannabis Exchange Corp. during the nine months ended July 31, 2023:

	Number of warrants	Weighted average
		exercise price
Balance at October 31, 2022 and July 31, 2023	3,511,110	\$ 0.30

Notes to Unaudited Interim Condensed Consolidated Financial Statements For the Three and Nine Months Ended July 31, 2023 and 2022 (Stated in Canadian Dollars, Unaudited)

## 14. Derivative liabilities (continued)

## (b) Heritage Cannabis Holdings Corp., the parent company

On October 18, 2021, the Company entered into a note and warrant purchase agreement (the "Agreement") with two lenders, each to provide the Company \$750,000 USD for an aggregate funding of \$1,500,000 USD. The \$1,500,000 USD was to be disbursed in four tranches from October 18, 2021 through December 31, 2021. At closing of each disbursement, the Company issued to the lender a convertible promissory note (each, a "Note" and together, the "Notes") and a warrant (each, a "Warrant" and together, the "Warrants").

The Notes mature in 24 months from the effective date and bear an interest rate of 15% per annum, which shall be paid in common shares of the Company ("Heritage Common Shares") (such shares issuable as interest payment, the "Interest Shares"). The price per Interest Share shall be the greater of: (i) 90% of the volume weighted average price per Heritage Common Share for the five consecutive trading days preceding such issuance, and (ii) the minimum price per Heritage Common Share permitted pursuant to applicable securities laws and the requirements of the Canadian Securities Exchange ("CSE"). The Interest Shares shall be issued on a quarterly basis, beginning on January 18, 2022. The principal amount is due and payable upon maturity in cash or Heritage Common Shares (the "Conversion Shares") at the option of Note holders. The conversion price per Conversion Share shall be the greater of: (i) the closing market share price of the Heritage Common Shares on the trading day prior to a news release or the posting of notice to the CSE website, and (ii) \$0.07 CDN. As at July 31, 2023, no Interest Shares have been issued.

The Warrants issuable are exercisable for a period of 36 months from the issuance dates. Each Warrant is exercisable into Heritage Common Shares (the "Warrant Shares"), equal to 50% of the aggregate number of Conversion Shares that would be received upon the holder's conversion of 100% of the aggregate amount of principal outstanding under the Note. Exercise price per Warrant Shares is the greater of: (i) the closing market share price of the Heritage Common Shares on the trading day prior to a news release or the posting of notice to the CSE website, and (ii) \$0.083 CDN.

Both the Notes and Warrants are exercisable into a variable number of Heritage Common Shares due to the variable conversion price, and therefore were classified together as a financial liability at FVTPL.

As at July 31, 2023, the Company received all tranches of \$1,500,000 USD (equivalent to \$2,036,700 CDN) in total principal, and issued a Note and Warrant upon the cash receipt per tranche. At initial recognition of each tranche, the Company allocated the proceeds received to the Note and the Warrant based on their relative fair value at the issuance date. The standalone fair value of the Note was calculated using the effective interest rate of 15% implicit in the Note. The standalone fair value of the Warrant was calculated using a level 3 valuation technique. As at July 31, 2023, the Company revalued all the Notes at fair value, calculated as the greater of the amount payable in equity and the amount payable in cash if no conversion right is exercised. The Warrants were re-valued at fair value using the same valuation technique as that used for initial recognition with the following inputs, assumptions and results:

## Notes to Unaudited Interim Condensed Consolidated Financial Statements For the Three and Nine Months Ended July 31, 2023 and 2022 (Stated in Canadian Dollars, Unaudited)

## 14. Derivative liabilities (continued)

## (b) Heritage Cannabis Holdings Corp., the parent company

	As at	As at
Tranche 1	July 31, 2023	October 31, 2022
Estimated number of Warrant Shares	6,212,014	6,434,528
issuable		
Risk-free interest rate	4.67%	3.92%
Expected life (years)	1.22	1.97
Expected annualized volatility	260%	114%
Expected annual dividend yield	0.00%	0.00%
Exercise price	\$0.08	\$0.08
Share price	\$0.010	\$0.035
Calculated standalone fair value of tranche	\$39,864	\$90,708
	As at	As at
Tranche 2	July 31, 2023	October 31, 2022
Estimated number of Warrant Shares	3,529,553	3,655,982
issuable		
Risk-free interest rate	4.67%	3.92%
Expected life (years)	1.25	2.00
Expected annualized volatility	260%	113%
Expected annual dividend yield	0.00%	0.00%
Exercise price	\$0.08	\$0.08
Share price	\$0.010	\$0.035
Calculated standalone fair value per tranche	\$23,036	\$51,881
	A = -4	A4
Tranche 3	As at	As at October 31, 2022
Estimated number of Warrant Shares	July 31, 2023 3,529,553	,
issuable	3,329,333	3,655,982
Risk-free interest rate	4.67%	3.92%
Expected life (years)	1.34	2.08
Expected annualized volatility	260%	116%
Expected annual dividend yield	0.00%	0.00%
Exercise price	\$0.08	\$0.08
Share price	\$0.010	\$0.035
Calculated standalone fair value per tranche	\$24,091	\$55,563
Curculated standarone run varde per transcre	Ψ21,071	φ33,303
	As at	As at
Tranche 4	As at July 31, 2023	As at October 31, 2022
Tranche 4  Estimated number of Warrant Shares	July 31, 2023	October 31, 2022
Estimated number of Warrant Shares	July 31, 2023	October 31, 2022
Estimated number of Warrant Shares issuable Risk-free interest rate	July 31, 2023 847,092	October 31, 2022 877,435
Estimated number of Warrant Shares issuable Risk-free interest rate Expected life (years)	July 31, 2023 847,092 4.67%	October 31, 2022 877,435 3.92% 2.17
Estimated number of Warrant Shares issuable Risk-free interest rate Expected life (years) Expected annualized volatility	July 31, 2023 847,092 4.67% 1.42	October 31, 2022 877,435 3.92%
Estimated number of Warrant Shares issuable Risk-free interest rate Expected life (years) Expected annualized volatility Expected annual dividend yield	July 31, 2023 847,092 4.67% 1.42 261%	October 31, 2022 877,435 3.92% 2.17 114%
Estimated number of Warrant Shares issuable Risk-free interest rate Expected life (years) Expected annualized volatility Expected annual dividend yield Exercise price	July 31, 2023 847,092 4.67% 1.42 261% 0.00%	October 31, 2022 877,435 3.92% 2.17 114% 0.00%
Estimated number of Warrant Shares issuable Risk-free interest rate Expected life (years) Expected annualized volatility Expected annual dividend yield	July 31, 2023 847,092 4.67% 1.42 261% 0.00% \$0.08	October 31, 2022 877,435 3.92% 2.17 114% 0.00% \$0.08

Expected annualized volatility was estimated using the Company's average historical volatility for a time period equal to the Warrants' remaining terms at valuation dates.

Notes to Unaudited Interim Condensed Consolidated Financial Statements For the Three and Nine Months Ended July 31, 2023 and 2022 (Stated in Canadian Dollars, Unaudited)

## 14. Derivative liabilities (continued)

## (b) Heritage Cannabis Holdings Corp., the parent company

Below is a reconciliation of changes in the fair value of the Notes and the Warrants:

	Notes	Warrants	Total
Balance at October 31, 2022	\$ 2,359,838	\$ 211,639	\$ 2,571,477
Interest expense	226,493	-	226,493
Unrealized fair value gain	(80,875)	(118,631)	(199,506)
Balance at July 31, 2023	\$ 2,505,456	\$ 93,008	\$ 2,598,464

## 15. Share capital

## (a) Authorized share capital

The Company is authorized to issue an unlimited number of common shares without par value.

## (b) Issued share capital

During the nine months ended July 31, 2023, the following share issuances took place:

## (i) Equity line of credit

On November 1, 2022, the Company entered into an equity line of credit, (the "Agreement") whereby the Company offers to sell common shares on a private placement basis over a thirty-six month period, for aggregate gross proceeds of up to US\$20,000,000. Pursuant to the Agreement, the Company has the right, but not the obligation to direct the counterparty, and the counterparty shall have the obligation, to purchase the number of common shares specified (each such purchase, a "Drawdown"). Each drawdown takes place at either of the following options: (1) the amount of common shares the Company can demand the counterparty to purchase is equal to 30% of the aggregate trading volume of the common shares on the Canadian Securities Exchange (the "Exchange") in the ten trading days prior to the Drawdown notice, with the price of such Drawdown being the greater of 95% of the lowest daily volume weighted average price ("VWAP") of the common shares on the Exchange following the date a Drawdown notice is issued and \$0.05 per common share. (2) the amount of common shares the Company can demand the counterparty to purchase is equal to the average trading volume of the common shares on the Exchange during the three trading days prior to the Drawdown notice, the price of such drawdown being the greater of 90% of the lowest closing price of the common shares on the Exchange in the three trading days prior to the Drawdown notice and \$0.05 per common share. In either of the aforementioned options, if the closing price of the common shares on the trading day immediately preceding the date of the applicable Drawdown notice is less than \$0.0625, the Company will issue to the counterparty additional common shares equal to the difference between number of common shares issuable if the common shares had been issued using the pricing in (1) and (2) above, and the number of common shares issuable if the common shares had been issued at \$0.05 per common share.

As compensation for entering into this Agreement, the counterparty received 11,699,143 common shares, which have been recognized at the fair value of the services received, of \$408,420. This amount has been recognized as an expense during the nine months ended July 31, 2023 (nine months ended July 31, 2022 – n/a).

Notes to Unaudited Interim Condensed Consolidated Financial Statements For the Three and Nine Months Ended July 31, 2023 and 2022 (Stated in Canadian Dollars, Unaudited)

## 15. Share capital (continued)

## (ii) Shares issued as compensation

During the year ended October 31, 2022, the Company accrued \$217,619 related to compensation expense to be paid in shares. During the nine month period ended July 31, 2023, 7,253,985 common shares were issued in satisfaction of this accrued liability. Of this amount 1,170,833 common shares were issued to key members of management in satisfaction of \$35,125 in accrued compensation (Note 19).

## (iii) Shares in escrow

Pursuant to the terms of the Agreement described in (i) above, there were 79,030,611 shares advanced in escrow. These shares are subject to statutory lock up and the contractual escrow terms per the equity line of credit. On May 3, 2023, the Company released 1,209,428 common shares from escrow in exchange for cash consideration of \$17,200. On May 12, 2023, the Company released 2,432,118 common shares from escrow in exchange for cash consideration of \$23,319. On July 10, 2023, the Company released 4,208,801 shares from escrow in exchange for cash consideration of \$69,990. As at July 31, 2023, 71,180,264 shares remained in escrow. Share issuance costs of \$33,071 were incurred pursuant to this release.

## 16. Contributed surplus

## (a) Warrants

Movements in the number of warrants outstanding during the nine months ended July 31, 2023 are as follows:

	Number of	Weighted average	
	warrants	exercise	e price
Balance October 31, 2022	165,823,000	\$	0.18
Expired	(105,823,000)		0.21
Balance July 31, 2023	60,000,000	\$	0.13

The following table summarizes the warrants outstanding and exercisable as at July 31, 2023:

T	Number of	Weighted a	
Expiry date	warrants	warrants exercise pric	
February 28, 2025	10,000,000	\$	0.25
February 28, 2025	50,000,000		0.10
	60,000,000	\$	0.13

Of the warrants outstanding, nil are broker warrants and 60,000,000 are standard common share purchase warrants as at July 31, 2023 (October 31, 2022 - 6,923,000 broker warrants and 158,900,000 standard common share purchase warrants). Broker warrants are exercisable into units of the Company; in turn, each unit comprises one common share and either a whole or partial common share purchase warrant.

## Notes to Unaudited Interim Condensed Consolidated Financial Statements For the Three and Nine Months Ended July 31, 2023 and 2022 (Stated in Canadian Dollars, Unaudited)

## 16. Contributed surplus (continued)

## (b) Stock options

The Company has adopted an incentive stock option plan, which provides that the Board of Directors of the Company may from time to time, in its discretion and in accordance with the Canadian Stock Exchange requirements, grant to directors, officers, employees and technical consultants to the Company, non-transferable options to purchase common shares, provided that the number of common shares reserved for issuance will not exceed 10% of the issued and outstanding common shares of the Company. Options will be exercisable for a period to be determined by the Board of Directors, but not exceeding 10 years.

In connection with the foregoing, the number of common shares reserved for issuance to any technical consultant will not exceed two percent (2%) of the issued and outstanding common shares of the Company in any twelve-month period. The number of common shares reserved for issuance to individuals providing investor relation services will not exceed two percent (2%) of the issued and outstanding common shares of the Company in any twelve-month period. Furthermore, these options must vest over twelve months with a maximum of one quarter of the options vesting in any three-month period. Options may be exercised no later than 90 days following cessation of the optionee's position with the Company, provided that if the cessation of office, directorship, or technical consulting arrangement was by reason of death, the option may be exercised within a maximum period of one year after such death, subject to the expiry date of such option.

Movements in the number of options outstanding during the nine months ended July 31, 2023 are as follows:

		Weighted av	verage
	Number of options	exercise p	rice
Balance as at October 31, 2022	22,353,440	\$	0.20
Expired	(2,491,000)		0.48
Balance as at July 31, 2023	19,862,440	\$	0.17

The following table summarizes the options outstanding and exercisable at July 31, 2023:

	Number of options	Number of options	Weighted average	
Expiry date	outstanding	exercisable	exer	cise price
August 20, 2023 (Note 27)	254,964	254,964	\$	0.20
April 10, 2025	892,476	892,476		0.20
February 8, 2024	3,750,000	3,750,000		0.34
September 20, 2024	1,250,000	1,250,000		0.36
September 17, 2026	13,715,000	9,143,333		0.10
·	19,862,440	15,290,773	\$	0.17

As at July 31, 2023, the weighted average remaining contractual life of all options outstanding was 2.41 years (as at October 31, 2022 – 2.85 years). The weighted average exercise price for exercisable options was \$0.19 (as at October 31, 2022 - \$0.23).

During the three and nine months ended July 31, 2023, the Company recognized an expense of \$35,531 and \$105,434 respectively, relating to the vesting of options held by employees, directors, officers and consultants (during the three and nine months ended July 31, 2022 - \$107,835 and \$320,979 respectively).

Notes to Unaudited Interim Condensed Consolidated Financial Statements For the Three and Nine Months Ended July 31, 2023 and 2022 (Stated in Canadian Dollars, Unaudited)

## 17. Non-controlling interest

On September 15, 2022, the Company paid \$50,000 in cash and issued 2,000,000 Heritage Common Shares measured at \$70,000 as total consideration for its purchase of 500 common shares and 400,000 preferred shares in Heritage West from the non-controlling shareholder. As a result of the NCI purchase, the entire contingent consideration payable issued in Heritage West acquisition was settled (Note 13), and the Company increased its interest in Heritage West and Mainstrain Market Ltd. ("Mainstrain") from 75% to 100%.

At the NCI purchase date, the difference of \$1,875,040 between the carrying amount of the non-controlling interest (the "NCI") at \$1,595,040, the fair value of contingent consideration payable settled at \$400,000 in Heritage West and the fair value of the consideration paid at \$120,000 was transferred into the retained earnings of the Company. As at July 31, 2023 and October 31, 2022, there was no longer any non-controlling interest.

## 18. Income taxes

The Company's combined Canadian federal and provincial statutory income tax rate is 26.5% for the nine months ended July 31, 2023. The rate is expected to apply for the full year.

Deferred tax assets and liabilities have been offset where they relate to income taxes levied by the same taxation authority and the Company has the legal right and intent to offset.

Balance at October 31, 2022 Deferred income tax expense	\$ 1,931,000 25,000
Balance at July 31, 2023	\$ 1,956,000

## 19. Related party transactions and balances

All amounts either due to or from related parties, unless disclosed otherwise, are non-interest bearing, unsecured and due on demand. Transactions undertaken with related parties during the three and nine months ended July 31, 2023 and 2022 are as follows:

(a) Transactions with directors, officers and companies controlled by directors, officers and/or their families

	 Three months ended July 31,		
	2023	20	)22
Management fees	\$ 15,000	\$	15,000
Consulting fees	61,542		67,250
	\$ 76,542	\$	82,250

	Nine months ended July 31,		
	2023		2022
Management fees	\$	45,000	\$ 35,000
Consulting fees		202,042	201,750
	\$	247,042	\$ 236,750

## Notes to Unaudited Interim Condensed Consolidated Financial Statements For the Three and Nine Months Ended July 31, 2023 and 2022 (Stated in Canadian Dollars, Unaudited)

## 19. Related party transactions and balances (continued)

## (b) Key management compensation

	Three months ended July 31,			31,
		2023	2	2022
Salary and short-term benefits	\$	98,414	\$	98,763
Share-based payments		12,435		224,578
	\$	110,849	\$	323,341

	Nine months ended July 31,			31,
		2023	2	022
Salary and short-term benefits	\$	294,914	\$	296,290
Share-based payments		36,900		297,972
	\$	331,814	\$	594,262

## (c) Related party balances

	As at		As at	
	Jul	ly 31, 2023	October 31, 2022	
Included in accounts payable and accrued liabilities	\$	37,017	\$	198,350

## 20. Commitments

Pursuant to the Company's acquisition of Opticann on October 6, 2020, the remaining purchase consideration payable for the acquisition includes:

- (a) 100,000,000 Class B exchangeable shares of Purchaser Sub, which were issued upon acquisition and are redeemable and retractable, subject to conditions including Opticann's ability to meet certain cumulative gross margin targets within required time periods and to enter into distribution, supply, or collaboration agreements (or similar) with certain vendors, into Heritage Common Shares on a 1:1 basis at the Redemption/Retraction Price at the option of the exchangeable shareholders.
- (b) Contingent performance payments, payable in Heritage Common Shares, partly based on a fixed percentage of the funds invested in the Company in cash or assets up to certain amounts by certain vendors, partly upon the Company's ability to achieve certain cumulative sales or gross margin targets, and partly upon the acquisition of a supplier.

The acquisition was accounted for as an asset acquisition, given Opticann did not meet the definition of business at the acquisition date in accordance with IFRS 3. As at July 31, 2023 and October 31, 2022, no provision was recognized in relation to the above Class B exchangeable shares or contingent performance payments, given none of their payment milestones were met.

In addition, as consideration for the acquisition of Opticann license, the Company is committed to make the remaining payments, including:

- (a) \$2,600,000 USD payable upon the Company's achievement of certain milestones, including its receipt of first purchase order for certain goods and reaching \$2,000,000 USD and \$1,000,000 CDN sales of certain goods, respectively;
- (b) Royalty payment of 20% on all gross margins from the sale of certain goods, payable quarterly;
- (c) Additional milestone payments, calculated as 10% of the value of any upfront milestone payments received by the Company for certain agreements with certain parties and 15% of the gross margin received on net sales as a result of certain agreements between the Company and certain parties; and
- (d) Dedication of a minimum 11% of net sales per year for marketing activities, which commences at the same time as the purchase right noted below.

Notes to Unaudited Interim Condensed Consolidated Financial Statements For the Three and Nine Months Ended July 31, 2023 and 2022 (Stated in Canadian Dollars, Unaudited)

## 20. Commitments (continued)

The Company also has a right to purchase at least USD \$27,500,000 of certain goods from a supplier over 3 years from the first day of the month in which the Company received the purchase order for certain goods from any customer.

As at July 31, 2023 and October 31, 2022, none of the payment milestones were met and, therefore, no provision was recognized.

## 21. Income (loss) per share

Basic income (loss) per share amounts are calculated by dividing the net income (loss) attributable to common shareholders for the period by the weighted average number of common shares outstanding during the periods.

Below is the calculation of basic and diluted income (loss) per share for the nine months ended July 31, 2023:

<u> </u>	Nine Months Ended July 31,				
Basic income (loss) per share		2023	2022		
Issued shares, beginning of period	916,205,755			786,128,570	
Weighted average issuances		14,005,593	74,782,960		
Weighted average common shares, end of period	930,211,348		860,911,530		
Net income (loss) attributed to common shareholders				_	
of the Company	\$	(6,126,402)	\$	2,151,894	
Basic income (loss) per share	\$	(0.01)	\$	0.00	

As at July 31, 2023, there were 71,180,264 common shares in escrow (Note 15) which are excluded from the weighted average common shares outstanding.

	Nine months ended July 31,			
Diluted income (loss) per share	2023 2022			2022
Weighted average common shares used in the				
computation of basic income (loss) per share, end				
of period		930,211,348		860,911,530
Dilutive effect of equity-settled contingent				
consideration payment and warrants exercised		-		33,359,825
Dilutive effect of convertible interest		-		1,182,697
Weighted average common shares used in the				
computation of diluted income (loss) per share		930,211,348		895,454,052
Net income (loss) attributed to common				
shareholders of the Company	\$	(6,126,402)	\$	2,151,894
Diluted income (loss) per share	\$	(0.01)	\$	0.00

The basic and diluted loss per share amounts are the same for the three and nine months ended July 31, 2023 as there were no instruments that had a dilutive effect.

## 22. Financial instruments

The Company is exposed to risks that arise from its use of financial instruments. This note describes the Company's objectives, policies and processes for managing those risks and the methods used to measure them. Further quantitative information pertaining to these risks is presented throughout these consolidated financial statements.

Notes to Unaudited Interim Condensed Consolidated Financial Statements For the Three and Nine Months Ended July 31, 2023 and 2022 (Stated in Canadian Dollars, Unaudited)

## 22. Financial instruments (continued)

There have been no substantive changes in the Company's exposure to financial instrument risks, its objectives, policies and processes for managing those risks, or the methods used to measure them since October 31, 2022, unless otherwise stated.

## (a) Credit risk

Credit risk is the risk of a potential loss to the Company if a customer or third party to a financial instrument fails to meet its contractual obligations. The Company has moderate exposure to credit risk from its cash, short-term investments, accounts receivable, and note receivable. The risk exposure is limited to their carrying amounts at the statement of financial position date. The risk for cash and short-term investments is mitigated by holding these balances with highly-rated Canadian financial institutions. The Company therefore does not expect any credit losses on its cash and short-term investments.

The Company's accounts receivable balance consists of the following:

		As at		As at	
		July 31, 2023		per 31, 2022	
Trade accounts receivable from customers	\$	\$ 7,016,585		7,798,057	
Expected credit losses		(188,410)		(353,420)	
Net trade receivables		6,828,175		7,444,637	
Interest and other receivables		1,582		43,480	
	\$	6,829,757	\$	7,488,117	

The Company provides credit to certain customers in the normal course of business and has established credit evaluation and monitoring processes to mitigate credit risk. Credit risk for customers is assessed on a case-by-case basis and a provision is recorded where required. As at July 31, 2023, the Company identified certain accounts that may result in a credit loss on its accounts receivable, for which expected credit losses were recognized.

The Company has assessed that there is a concentration of credit risk, as 56% of the Company's net trade accounts receivable is due from three customers as at July 31, 2023 (as at October 31, 2022 - 68% of the balance due from three customers).

An analysis of the aging of trade accounts receivable (net of allowance) is as follows:

	A	As at July 31, 2023		As at	
	July			per 31, 2022	
Current (30 days or less)	\$	\$ 3,936,259		4,371,452	
31-60 days		730,991		1,152,874	
61-90 days		125,119		57,804	
Greater than 90 days		2,035,806		1,862,507	
Net trade receivables	\$	6,828,175	\$	7,444,637	

## (b) Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet the financial obligations associated with its financial liabilities as they come due. The Company manages liquidity risk through the management of its capital structure. As at July 31, 2023 the Company had working capital of \$9,960,065 (as at October 31, 2022 – \$14,730,394). The Company does not yet have positive cash flows from operations and as such, the Company may be dependent upon the issuance of new equity and/or debt to advance its production efforts and meet its financial obligations. If equity or debt financing is required, failure to obtain such financing on a timely basis may cause the Company to postpone, reduce or terminate its production plans.

Notes to Unaudited Interim Condensed Consolidated Financial Statements For the Three and Nine Months Ended July 31, 2023 and 2022 (Stated in Canadian Dollars, Unaudited)

## 22. Financial instruments (continued)

## (b) Liquidity risk (continued)

The Company has the following undiscounted contractual obligations subject to liquidity risk, in addition to those relating to lease liabilities disclosed in Note 11:

	<1 year	2-5years	> 5 years	
Accounts payable and accrued liabilities	\$ 20,372,910	\$ -	\$	-
Long-term debt	7,023	16,902,698		-
Derivative liabilities with cash settlement				
option (Note 14(b))	1,976,550	-		-
Total	\$ 22,356,483	\$ 16,902,698	\$	-

## (c) Market risk

## (i) Foreign currency risk

Foreign currency risk is the risk that a variation in exchange rates between the Canadian dollar and other foreign currencies will affect the Company's operations and financial results. The Company is exposed to this risk on its investment in Endocanna (Note 8), an associate that bears the U.S. dollar as its functional currency. The Company is required to translate the financial position and operating results of Endocanna into Canadian dollars and to recognize its share of the resulting translation gain or loss in other comprehensive income or loss. The Company is further exposed to the foreign currency risk through Opticann, a wholly owned subsidiary operating in United States (Note 1(e)), and through its derivative liabilities denominated in USD (Note 14(b)). As at July 31, 2023 and October 31, 2022, the Company has not entered into any hedging agreements to mitigate foreign currency risk. As such, the Company's financial position and financial results may be adversely affected by the unfavorable fluctuations in foreign currency exchange rates.

The following table provides a summary of financial assets and liabilities denominated in USD:

	As at July 31, 2023		As at October 31, 2022	
Cash	\$	4,611	\$	4,030
Accounts receivable		659		659
Accounts payable and other liabilities		23,558		24,459
Investment in associate	2	,270,167	2	2,355,039
Derivative liabilities	1.	,889,478	1	,721,190

A 10% strengthening of the Canadian dollar against the foreign currencies listed above would increase other comprehensive loss by \$53,962 for the nine months ended July 31, 2023. A 10% weakening of the Canadian dollar against the foreign currencies listed above would result in an equal, but opposite effect.

## Notes to Unaudited Interim Condensed Consolidated Financial Statements For the Three and Nine Months Ended July 31, 2023 and 2022 (Stated in Canadian Dollars, Unaudited)

## 22. Financial instruments (continued)

## (c) Market risk (continued)

## (ii) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company's short-term investments, and notes receivable earn fixed rates of interest in the range from 0.7% to 1.05% per annum, and 10% per annum respectively. The Company is exposed to this risk on its long-term debt, part of which bears variable interest as detailed in Note 12. As at July 31, 2023, the Company had no hedging agreements in place.

## (iii) Price risk

Price risk is the risk of variability in fair value due to movements in equity or market prices. As at July 31, 2023 and October 31, 2022, the Company is exposed to this risk on the derivative liabilities payable in Heritage Common Shares (Note 14(b)).

#### 23. Fair value of financial instruments

Assets recorded at fair value in the statement of financial position are classified using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

Level 1 - valuation based on quoted prices (unadjusted) in active markets for identical assets and liabilities;

Level 2 - valuation techniques based on inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly; and

Level 3 - valuation techniques using inputs for the asset or liability that are not based on observable market data (unobservable inputs).

Financial instruments are measured either at fair value or at amortized cost. The table below lists the valuation methods used to determine the fair value of each financial instrument.

#### Financial instruments measured at fair value

Notes receivable Market value (Level 3)

Derivative liabilities Market value (Level 3) or Black-Scholes

model (Level 3)

## Financial instruments measured at amortized cost

Cash; Short-term investments; Accounts receivable; Carrying amount (approximate fair value

Accounts payable and accrued liabilities due to short-term nature)

Long-term debt Carrying value at the effective interest rate

which approximates fair value

During the nine months ended July 31, 2023, there were no transfers of amounts between levels (nine months ended July 31, 2022 – no transfers between levels).

Notes to Unaudited Interim Condensed Consolidated Financial Statements For the Three and Nine Months Ended July 31, 2023 and 2022 (Stated in Canadian Dollars, Unaudited)

## 24. Entity-wide disclosures

The Company's trade net revenue for the three and nine months ended July 31, 2023 is comprised of the following:

	Three months ended		Nine mor	ths ended
	2023	2022	2023	2022
Net revenue from sale of Heritage branded				
products	\$ 7,037,692	\$ 7,495,885	\$ 18,978,317	\$ 21,528,280
Net revenue from sale of White Label products	1,076,303	-	2,838,133	-
	\$ 8,113,995	\$ 7,495,885	\$ 21,816,450	\$ 21,528,280

During the three and nine months ended July 31, 2023, the Company earned 77% of its total trade revenue from five major customers and 79% from five major customers, respectively (during the three and nine months ended July 31, 2022 - 89% from five major customers and 86% from five major customers, respectively).

## 25. Operating segment information

During the nine months ended July 31, 2023 and 2022, the Company identified a single reportable operating segment.

## 26. Capital management

The Company manages its cash, short-term investments, common shares, stock options and share purchase warrants as capital. The Company's objectives when managing capital are to safeguard the Company's ability to continue as a going concern in order to pursue the development of a cannabis production business and to maintain a flexible capital structure which optimizes the cost of capital at an acceptable risk level.

The Company manages its capital structure and makes adjustments to it in light of changes in economic conditions and the risk characteristics of the underlying assets. To maintain or adjust its capital structure, the Company may attempt to issue new shares, issue new debt, acquire or dispose of assets or adjust the amount of cash and short-term investments on hand.

In order to facilitate the management of its capital requirements, the Company prepares annual budgets that are updated as necessary depending on various factors, including successful capital deployment and general industry conditions. The annual and updated budgets are approved by the Board of Directors.

In order to maximize ongoing production efforts, the Company does not pay out dividends. The Company's investment policy is to invest its short-term excess cash in highly liquid short-term interest-bearing investments, selected with regards to the expected timing of expenditures from continuing operations.

Management considers its approach to capital management to be appropriate given the relative size of the Company. There were no changes in the Company's approach to capital management during the reporting period.

Notes to Unaudited Interim Condensed Consolidated Financial Statements For the Three and Nine Months Ended July 31, 2023 and 2022 (Stated in Canadian Dollars, Unaudited)

## 27. Subsequent events

(a) Expiry of options

On August 23, 2023, 254,964 options with an exercise price of \$0.20 expired unexercised.